

# Local Market Update – June 2019

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

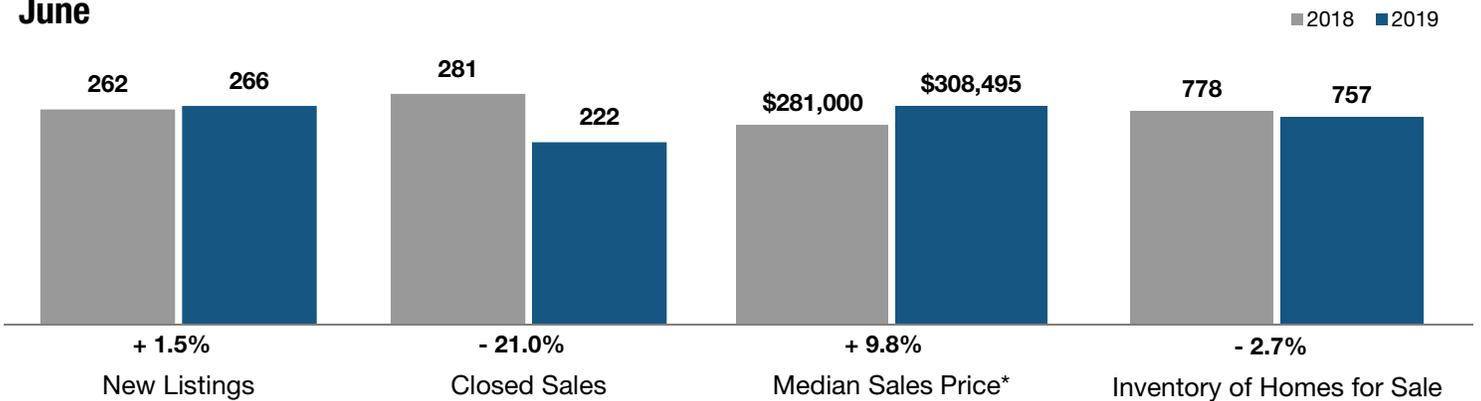


## Mainland

Key Metrics	June			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	262	<b>266</b>	+ 1.5%	1,571	<b>1,685</b>	+ 7.3%
Closed Sales	281	<b>222</b>	- 21.0%	1,217	<b>1,182</b>	- 2.9%
Median Sales Price*	\$281,000	<b>\$308,495</b>	+ 9.8%	\$286,020	<b>\$300,000</b>	+ 4.9%
Percent of List Price Received*	97.7%	<b>97.9%</b>	+ 0.2%	97.6%	<b>97.5%</b>	- 0.1%
Days on Market Until Sale	123	<b>119</b>	- 3.4%	130	<b>125</b>	- 3.8%
Inventory of Homes for Sale	778	<b>757</b>	- 2.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### June



### Historical Median Sales Price Rolling 12-Month Calculation

