

# Local Market Update – June 2019

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



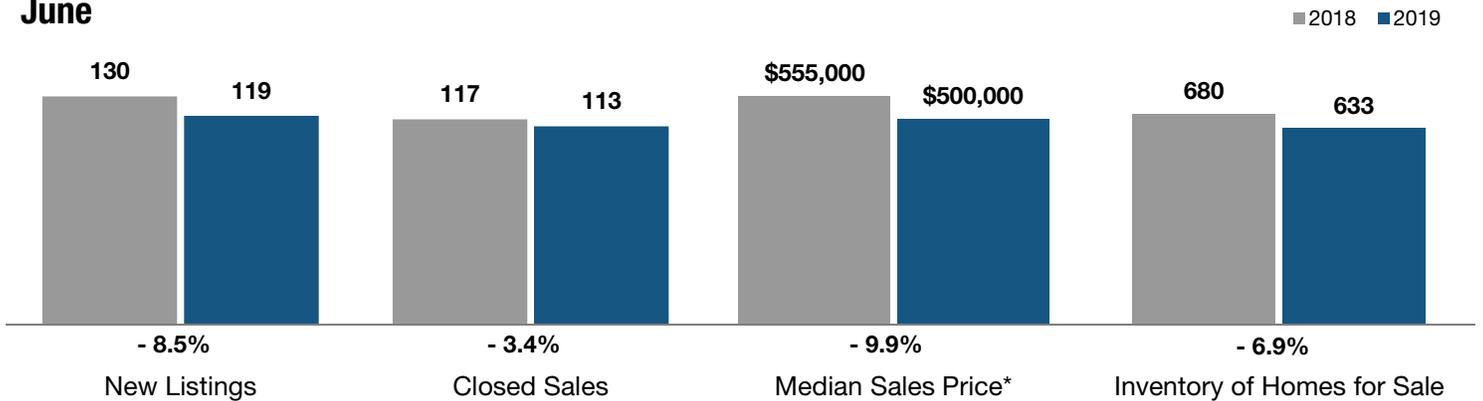
## Hilton Head Totals

Detached Homes Only

Key Metrics	June			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	130	<b>119</b>	- 8.5%	946	<b>845</b>	- 10.7%
Closed Sales	117	<b>113</b>	- 3.4%	592	<b>541</b>	- 8.6%
Median Sales Price*	\$555,000	<b>\$500,000</b>	- 9.9%	\$540,000	<b>\$532,500</b>	- 1.4%
Percent of List Price Received*	95.2%	<b>95.7%</b>	+ 0.5%	95.6%	<b>95.9%</b>	+ 0.4%
Days on Market Until Sale	156	<b>164</b>	+ 5.3%	155	<b>164</b>	+ 5.5%
Inventory of Homes for Sale	680	<b>633</b>	- 6.9%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### June



### Historical Median Sales Price Rolling 12-Month Calculation

