

# Local Market Update – June 2019

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



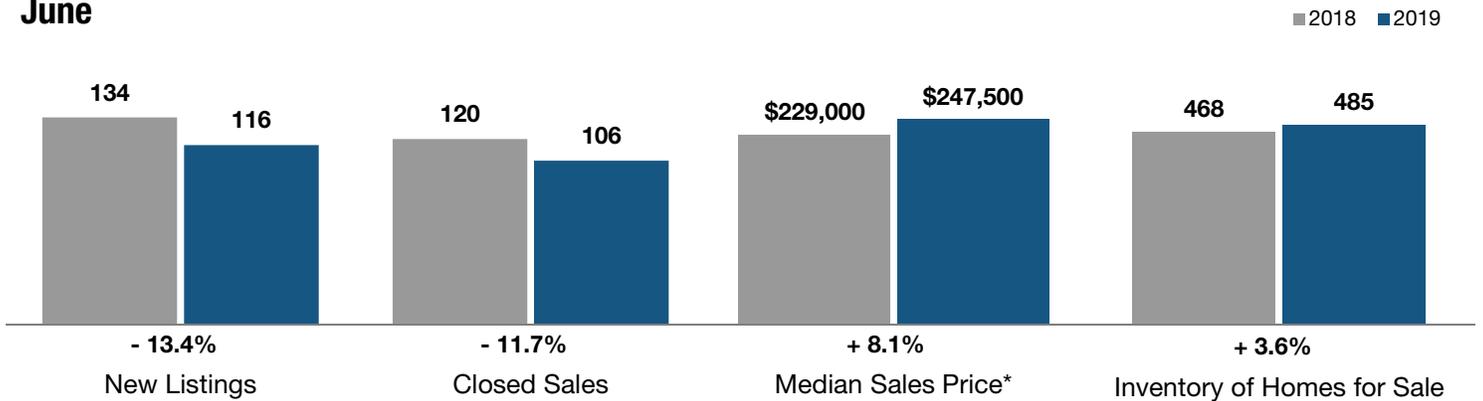
## Hilton Head Totals

Condos / Villas Only

Key Metrics	June			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	134	<b>116</b>	- 13.4%	818	<b>828</b>	+ 1.2%
Closed Sales	120	<b>106</b>	- 11.7%	601	<b>608</b>	+ 1.2%
Median Sales Price*	\$229,000	<b>\$247,500</b>	+ 8.1%	\$240,000	<b>\$250,000</b>	+ 4.2%
Percent of List Price Received*	95.8%	<b>95.5%</b>	- 0.4%	95.7%	<b>95.7%</b>	+ 0.0%
Days on Market Until Sale	122	<b>125</b>	+ 2.1%	131	<b>132</b>	+ 1.0%
Inventory of Homes for Sale	468	<b>485</b>	+ 3.6%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### June



### Historical Median Sales Price Rolling 12-Month Calculation

